POSTING TITLE: Consultant - Fundraising, Latin America and the Caribbean

LOCATION: Remote (Regional Hub, Panamá)

LENGTH OF CONTRACT: 6 Months (June- Dic 2022)

POSTING DEADLINE: May, 23th 2022

Overview
It is a priority within the United Nations Global Compact Strategy 2021-2023 to strengthen existing Local Networks which are at varying levels of maturity with a view to rendering all Networks capable of securing participant growth and delivering on impactful programming.

One of the several means to this end is the deployment of Shared Network Services (SNS) at the regional level, under the administration of the Regional Manager through the Regional Hub.

In Latin America and the Caribbean region, a budget was approved to be spent in the SNS for 2022. Dialogues were established across the fourteen existing Local Networks during the last quarter of 2021. These conversations led to the definition of five projects of interest, supported by all Local Networks.

Of the five proposals that arose from the discussions, it was decided upon to strengthen the Local Networks’ aptitudes in terms of fundraising and to define the first regional/subregional projects for which funding is to be sought.

POSITION SUMMARY

The consultant is expected to have professional experience regarding sustainability along with a track record in the private sector. Broad knowledge on the Global Compact organization, its principals and the UN Sustainable Development Goals is helpful.

The professional should also have proven experience in project formulation and fundraising within the Latin America region.

Working language fluency in both Spanish and English is required (written and spoken). Portuguese is beneficial.

The consultant is to work closely with the Global Compact Local Networks in the region, under the supervision of Uruguay Local Network.

DUTIES AND RESPONSIBILITIES

- Develop a concrete map of potential funding sources and strategies which details diverse strategies and donors as well as their interests and contact points
  - Include opportunities that may be made available by GCO or other UN agencies
- Train networks in funding strategies
Foundation for the Global Compact

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- Alongside the networks, concretely define a minimum of three projects to seek funding for 2023, provided with funding strategies for each one.
- Develop all needed materials and complete the forms requested for the fundraising of each of the projects
- The consultor should lead the implementation of the strategies with the networks;

EXPECTED DELIVERABLES
- Map of funding sources and strategies
- Training materials for the Local Networks
- At least three defined projects
- Materials required for the fundraising of each project
- Report with conclusions and recommendations

COMPETENCIES
- Excellent oral and written communication, interpersonal and collaborative skills.
  - Ability to develop written materials for diverse audiences.
  - Ability to interact with a broad set of businesses, presenting both virtually and in person
  - Ability to effectively communicate with a highly multicultural network
- Strong project management and decision-making skills
  - Self-starter. Solid organizational skills including attention to detail.
  - Ability to manage multiple tasks and priorities in a changing environment.
  - Proven critical thinking, decision-making skills, and problem-solving skills.
  - Content management and analytical skills.
- Works in diverse teams and across geographies:
  - Works collaboratively with colleagues in different teams to achieve organizational goals.
  - Solicits input by genuinely valuing others’ ideas and expertise; is willing to learn from others.

CORE VALUES
- Integrity: Demonstrates the values of the United Nations in daily activities and behaviors; acts without consideration of personal gain; resists undue political pressure in decision-making; does not abuse power or authority; stands by decisions that are in the Organization's interest, even if they are unpopular; and takes prompt action in cases of unprofessional or unethical behavior.
- Professionalism: Shows pride in work and in achievements; demonstrates professional competence and mastery of subject matter; is conscientious and efficient in meeting commitments, observing deadlines, and achieving results; is motivated by professional rather than personal concerns; shows persistence when faced with difficult problems or challenges, and remains calm in stressful situations.
- Respect for Diversity: Works effectively with people from all backgrounds; treats all people with dignity and respect; treats men and women equally; shows respect for and understanding of diverse points of view and demonstrates this understanding in daily work and decision-making, examines own biases and behaviors to avoid stereotypical responses, and does not discriminate against any individual or group.
RECRUITMENT PROCESS
● Kindly apply by May, 23rd 2022
● Please include the following materials in your email submission to perezg@unglobalcompact.org with the subject heading: Fundraising Consultant LAC SS
  ○ Cover Letter
  ○ Resume/CV
● A competitive interview process will be conducted throughout May
● Expected start date: June 2022.