POSITION SUMMARY

We are seeking an experienced, strategic and creative professional with a track record of success in delivering campaigns, stakeholder engagement and business relations, connected to corporate sustainability in one or more countries in the Caribbean.

The Multi-Country Manager, Caribbean Region will work under the strategy of the UN Global Compact Regional Hub for Latin American and the Caribbean (LAC), and global UN Global Compact staff to build the foundation to developing the initiative in the Caribbean Region. She/he will manage a menu of programmatic offerings, foster partnerships, facilitate local recruitment and help position the UN Global Compact brand within the Caribbean Region.

In 2023-2024, the UN Global Compact continues to develop a multi-country Global Compact Regional Network for the Caribbean Region. This effort encompasses brand awareness activities, working with the UN Resident Coordinator’s Office on opportunities and recruitment activities.

The Multi-Country Manager, Caribbean Region will focus on building our brand within the region and develop relevant partnerships for brand awareness, recruitment and programmatic delivery. Under the guidance of the UN Global Compact LAC Hub, he/she will support engagements with senior leaders/regional partners by translating global messaging into the regional and local context. The Multi-Country Manager will also be adept at monitoring impact and measuring engagement to optimize effort.

RESPONSIBILITIES AND DELIVERABLES:

- Adapt and implement communication strategies to enhance the UN Global Compact’s reputation as the world’s largest corporate sustainability initiative in the Region.
- Work with UN Global Compact Staff on incubating a Regional Network continuing with recruitment, positioning, partnership and building the foundation for a strong Regional Programming Value Proposition, with a particular focus on alignment with the UN Resident Coordinators’ Offices in the Caribbean Region.
- Host brand awareness events and primer sessions on the value proposition of the UN Global Compact.
• Supervise the adaptation of global campaigns to the regional Caribbean audience.
• Advise the LAC Regional Head on Caribbean media relations, event participation, speaking opportunities, and earned media, social media, and media events.
• Advise the LAC Regional Head on identifying key supporters and lead prospects within the market.
• Maintain day-to-day contact with prospects and new joiners.
• Host regional and local recruitment events including with regional or national partners.
• Deliver existing programmatic content to the regional and local market from the UN Global Compact’s Lead and Shape areas in Gender Equality, Human Rights, Climate Change and integrating the SDGs.
• Work with Global Compact Local Networks on joint opportunities and priorities.
• Leverage the UN Global Compact in thematic/country specific activities
• Address needs for rapid response activities (including crisis and reputation management

RESULTS EXPECTED

• Incentivize the regional private sector to join the UN Global Compact and identify a key set of companies to support strong growth and development of the UN Global Compact in the Caribbean Region.
• Increased growth of the UN Global Compact and positive awareness of the initiative and secure revenue from new joiners.
• Establish partnerships and relationships required to build the foundation for strong recruitment, continuous engagement and private sector alignment with Agenda 2030
• Deliver designated global programmatic offerings to the regional and local level successfully with the aim of encouraging responsible business practices.
• Provide the foundation for further expansion of the UN Global Compact with the positioning of an Advisory Board to encourage the Regional Caribbean companies to participate more actively in the world’s largest corporate sustainability initiative.

CORE VALUES

• Integrity: Demonstrates the values of the United Nations in daily activities and behaviors; acts without consideration of personal gain; resists undue political pressure in decision-making; does not abuse power or authority; stands by decisions that are in the Organization’s interest, even if they are unpopular; and
takes prompt action in cases of unprofessional or unethical behavior.

- **Professionalism:** Shows pride in work and in achievements; demonstrates professional competence and mastery of subject matter; is conscientious and efficient in meeting commitments, observing deadlines and achieving results; is motivated by professional rather than personal concerns; shows persistence when faced with difficult problems or challenges; and remains calm in stressful situations.

- **Respect for Diversity:** Works effectively with people from all backgrounds; treats all people with dignity and respect; treats men and women equally; shows respect for and understanding of diverse points of view and demonstrates this understanding in daily work and decision-making, examines own biases and behaviors to avoid stereotypical responses, and does not discriminate against any individual or group.

**COMPETENCIES**

- **Client Orientation:** Establishes and maintains productive partnerships with clients by gaining their trust and respect; Monitors ongoing developments inside and outside the clients’ environment to keep informed and anticipate problems; Keeps clients informed of progress or setbacks in projects; Meets timeline for delivery of products or services to client;

- **Managing Performance:** Makes sure that roles, responsibilities and reporting lines are clear to each staff member; Accurately judges the amount of time and resources needed to accomplish a task and matches task to skills; Monitors progress against milestones and deadlines; Encourages risk-taking and supports creativity and initiative;

- **Planning and Organizing:** Develop clear goals that are consistent with agreed strategies; identify priority activities and adjust as required; allocate appropriate time and resources for completing work; foresee risk and allow for contingencies; monitor and adjust plans as necessary; use time efficiently;

**EDUCATIONAL AND EXPERIENCE REQUIREMENTS**

- 5+ years of experience managing stakeholder relationships, especially with private sector actors and organizations, with an understanding of the business environment in the Caribbean region.

- Knowledge of corporate sustainability, media relations and events promotion.

- Masters in a business-related field.
Foundation for the Global Compact
Consultant Opening | Consultancy, Multi-Country Manager, Caribbean Region

- Language competency: High Proficiency in English and Spanish.
- Excellent and creative writing skills.
- A proven track record of coordinating projects in Caribbean.
- An international outlook and mindset.
- Demonstrated initiative and ability to work independently, but equally comfortable working in a diverse team environment and often under deadline pressure.
- Experience working with partners to generate the best results on deadline and within budget.

PROVEN DELIVERY OF RESULTS:

- Must be able to manage multiple priorities (including content management demands), communicate status appropriately, and maintain a high level of operational transparency and accountability.
- Deliver to clear goals within strategies. Identifies priority activities and assignments, allocates appropriate time and resources, tracks progress and adjusts priorities as required.
- Foresees risks and allows for contingencies when planning. Monitors and adjusts plans and actions as necessary.
- Excellent oral and written communication, interpersonal and collaborative skills.
- Strong organizational skills and ability to prioritize a varied workload.
- Strong problem-solving skills, analytical skills, and attention to detail.

RECRUITMENT PROCESS

- Kindly apply by 8 December 2023
- Please include the following materials in your email submission to robleda@unglobalcompact.org with the subject heading: Consultancy, Multi-Country Manager, Caribbean Region
  - Cover Letter
  - Resume/CV
- A competitive interview process will be conducted throughout November – December 2023.